



Profine Delights the Crowds At Fensterbau

People, passion and profiles. profine Group at Fensterbau 2016

Profine Group was yet again the largest exhibitor at Fensterbau, hosting over 4,000 business partners from all over the world at the leading trade show, which boasted 110,581 visitors in just four days, a record number for the organisers.

Building upon its monumental success at Fensterbau in 2014, this year under the KBE, Kömmerring and Trocal brands, profine launched a new 88mm system with a common platform across all three brands. This same strategy has worked well for the group with the common 76mm platform, which has been further developed with the launch of the PremiDoor 76 lift and slide door, which offers slimmer front to back dimensions of 179mm.

The tilt and turn variant of System 76 also received further investment with the new hybrid AluClip Zero design, making for a range of exterior aluminium cladding variants for the system. These include a version offering a full glass look, one with a flush mounted form, another derivative with a wood/aluminium composite appearance and also a matching residential door solution.

As well as the AluClip Zero variants which are aimed at the specifier and self build projects, the colour options extend further with the 22 colours available through the innovative surface technology of proCoverTec.

System 76 can also achieve Passivhaus standards of thermal performance using a triple glazed unit and the use of the pioneering pre-foamed proEnergyTec profiles.

But for those UK visitors on the profine stand, it was not just about product. The group entertained customers, staff and business partners with food and the extravaganza people have come to expect from us and they weren't disappointed. A pianist was on the stand for the latter part of Wednesday and the Thursday and Friday nights concluded just before midnight with a live band, continuing the trend of party nights at Fensterbau.

Stefan Seidel, managing director of profine UK commented: 'This was without question our best ever Fensterbau as a Group, but also from a UK perspective. We entertained visitors from the UK and Ireland and as we look towards System 76 as our pan-European platform, it was fundamentally important to introduce some of our bold plans.

He continued: 'While we may well be a Group with a truly global platform, we've always ensured that we meet the most exacting needs of local markets. Our UK product range is unsurpassed in terms of technical detail and performance, and that's why some of the most successful manufacturers choose Kömmerring.'

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The PremiFold

It Slides, Swings and Folds.

After a number of months testing, we have launched the patent pending, PremiFold window and door system, which brings together unique hardware and the proven five-chambered C70 and O70 Gold® window and door profiles.

Initially launched at the FIT Show by Flair Plastic Products and Lancashire Trade Frames, this revolutionary slide, swing and folding system for window and doors offers homeowners a new way in which to enjoy the world outside. Using standard casement window and door profiles, along with a unique hardware design, fabricators can easily manufacture the new PremiFold system, while fitting and installation is simple and straight forward.

PremiFold offers a new way in which to open windows, which in the UK have been typically limited to standard casement, tilt and turn and vertical sliding sash designs until now. With top hung windows often out of reach, this revolutionary new design offers a far greater level of flexibility and increased ventilation, with the sashes moving independently of each other.

The system has no visible hinges, can accommodate double and triple glazed units and there are no technical limitations as to the number of sashes, while the door system now boasts PAS 24. PremiFold is the latest in a long line of product system innovations from Kömmerling, which at the back end of last year saw the



PremiFold, perfect for a kitchen environment, in Irish Oak.

launch of the pioneering and patented Secured by Design PremiLine PRO patio door, which incorporates a clever, hidden locking solution at the interlock (see below).

Kevin Warner, head of sales and marketing for Kömmerling commented: 'PremiFold will provide our customers with yet another engineered product system, with just the hardware and track to carry in stock. There was considerable interest at the year's FIT Show, when the product was previewed through Flair and Lancashire Trade Frames and we expect considerable interest for the PremiFold from both existing and new customers in the coming months.'

PremiLine PRO. PAS 24 Without Plunge Bolts!

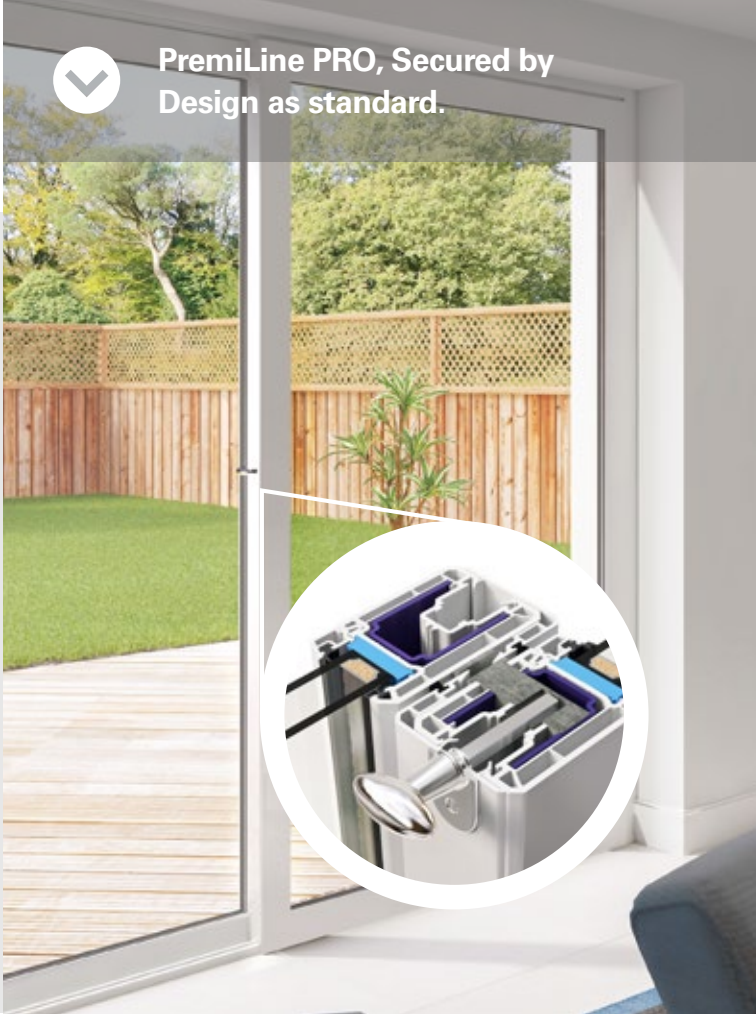


Our newly launched and patented PremiLine PRO has caused quite a stir in the industry from patio door manufacturers, building specifiers and also installation companies. At the same time consumers fully embrace the benefits of a patio door with multi-point locking at the interlock, without the need for any unsightly plunge bolts.

PremiLine PRO also satisfies the criteria laid down for the Lifetimes Homes standard for the social housing market, which states that handles and controls must be no higher than 1200mm from the floor. It's a product that carries PAS 24, Secured by Design and is fully Document Q compliant and is therefore perfectly suited for both replacement and new housing projects.

The product comes in the form of a kit to go alongside the standard PremiLine patio door and includes a bespoke interlock shootbolt system that is operated by a stylish door handle, that doesn't impinge on the moving sash. Fullex Locks, who have developed the hardware solution, are now offering a security guarantee, offering £1,000 in the event of break-in, for up to 10 years after the installation date.

With a number of foiled finishes, the option of a full length aluminium handle, welded or mechanically jointed frames and the option of a new triple track variant, we've been able to further develop our market-leading patio door proposition.

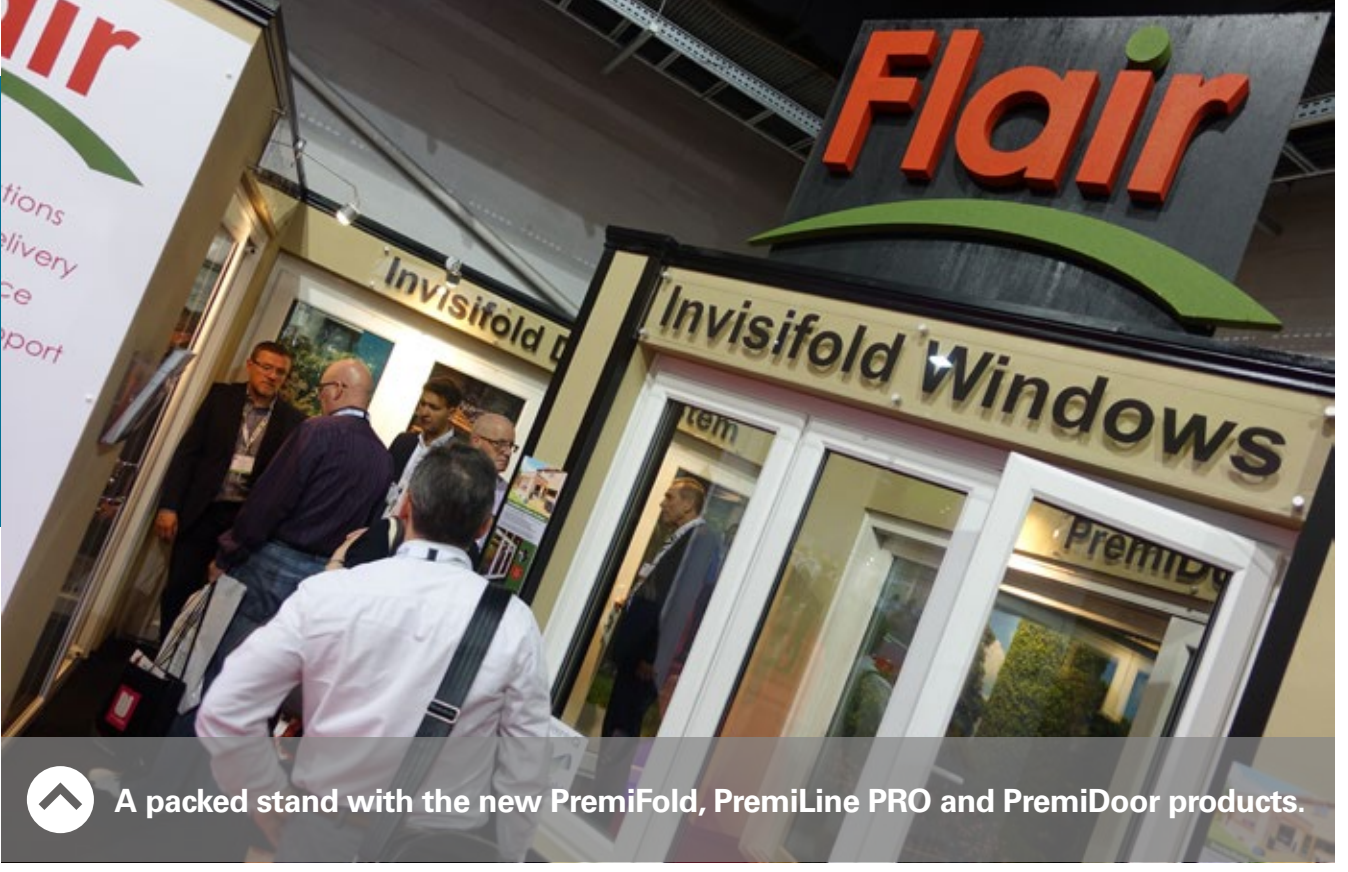


PremiLine PRO, Secured by Design as standard.

A Fantastic FIT Show For Flair

Flair Plastic Products had their best ever FIT Show thanks to a number of innovative products from Kömmerling, including the new PremiFold slide and swing window and door system, PremiLine PRO patio door and the lift and slide PremiDoor 88.

Taking centre stage on the stand was the new PremiFold slide and swing window, which harnessed standard C70 Gold profiles, with no visible hinges. The door variant of this system was also on show and has already achieved PAS 24, much like the PremiLine PRO patio door on display, which incorporates a clever hidden locking mechanism at the interlock, thereby removing the need for any unsightly plunge bolts.



A packed stand with the new PremiFold, PremiLine PRO and PremiDoor products.

The PremiDoor 88 brings true large scale spanning applications to life with far more glass area than bi-folding doors, particularly important where the view from the house needs to be as clear as possible, boasting spans up to 6.5 metres with just two sashes. Collectively all products on display at the FIT Show along with the standard C70 and O70 Gold window and door systems, make for a broad product range offering from Flair.

Adrian Keegan sales manager of Flair Plastic Products commented: 'The show was really exciting for us with all the new products on display and we're thrilled with the quality of leads generated. We have an outstanding product range thanks to Kömmerling and with our fantastic levels of service and support we're proving to be a great business partner for forward thinking installers.

Mainz 05 A Season in Review

With the Bundesliga season now over we can look back at how well Kömmerling sponsored 1.FSV Mainz 05 have done, over the course of the campaign that began back on the 15th August with a defeat against FC Ingolstadt 04.

The highlight of the season was arguably on the 2nd March when they came home with a 2:1 away win against FC Bayern München. But there were other notable wins against Bayer 04 Leverkusen and a double over 4th placed finisher Borussia Mönchengladbach.

The club achieved an impressive 6th placed finish overall, meaning that they have qualified for the group stages of the UEFA Europa League. Importantly this will open up the opportunity for the Kömmerling brand on the front of their shirts to get further exposure across Europe, with hopefully a match against a British team in the group stages.



The Kömmerling brand on display in the Bundesliga.

Fensterbau In Pictures

For anyone who has ever attended Fensterbau will know, this isn't just an exhibition, but a hugely impressive event with visitors from all four corners of the globe. The images shown provide just a glimpse of what profine Group and its KBE, Kömmerling and Trocal brands presented to over 4,000 visitors to the stand over the course of four days.

With innovative product engineering and typical German hospitality in abundance, it proved to be our best exhibition yet and we're already committed to Fensterbau in 2018, where we will look to entertain visitors with the same vision of people, passion and profiles.



Reaching Out to Architects and Specifiers

We're now actively involved in the architectural and specifier markets, through Brian McDonald our new commercial manager, who has brought with him considerable expertise in this important market sector for Kömmerling. From Passivhaus developments, to the new requirements of Document Q, we believe that the Kömmerling brand represents the very best PVCu system engineering from a technical standpoint.

The new PremiLine PRO is not only the perfect upgrade in the refurbishment sectors, but is the ultimate patio door for new build applications, thanks to the clever, hidden multi-point locking mechanism at the interlock. The result is a patio door with Secured by Design, is Document Q compliant, meets the Lifetime Homes criteria and doesn't require the use of unsightly plunge bolts.

The lift and slide PremiDoor isn't necessarily aimed at the standard new build sector in terms of family housing, but for upmarket apartment builds, it not only provides

incredible weathering performance, but allows for a greater passage of light than a typical bi-folding door. The PremiDoor system has already been installed at a number of luxury developments across the UK and Ireland.

System 76 is our new pan-European platform for window and door systems and with a centre seal, triple glazing and our unique proEnergyTec pre-foamed profiles, can achieve Passivhaus. With proCoverTec there's also the option of 22 solid colours, including through the rebate, that have been developed with a revolutionary surface colour technology that has been tested to the extremes across Europe.

With the very latest AluClip Zero range of aluminium exterior claddings, there are also the options of a full glass look, flush mounted external appearance and even a matching AluClip Zero residential door, each combining the design capabilities of an aluminium exterior with the thermal performance of standard PVCu profiles. Architectural glazing in PVCu has never looked so good!



AluClip Zero
Residential Door



AluClip Zero
Flush-Mounted Look



AluClip Zero
Wood-Aluminium Window Look



AluClip Zero
Full Glass Look

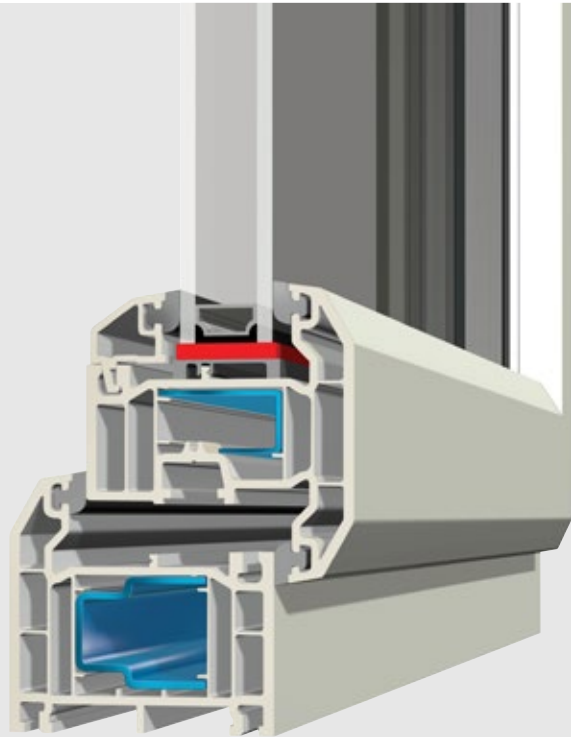
New Ivory Through Colour Adds Further Colour Choice

As the demand for non-white colours continues and we experience considerable growth in our foiled products, we now launched an ivory through colour (RAL 9001) for the C70 Gold® system that includes a number of supporting ancillaries.

With demand from new housing and second or even third time purchasers of replacement PVCu windows for non-white windows, we believe that the Ivory through colour is a tangible means of differentiation. With matching cills and other ancillaries already available, we're expecting a number of our manufacturing partners to add this to their product range.

Kevin Warner, head of sales and marketing of Kömmerling commented: 'The launch of Ivory will satisfy demand for new colours from consumers and building specifiers. Consumers can also enjoy the benefit of the Ivory windows and doors blending in more with the internal paints and décor within the home.'

For a free sample, call the sales office on 01543 444900 or e-mail enquiries@profine-group.com



Ivory through colour (RAL 9001) for C70 Gold®.



KömaTerra SCALA PERGOLA

To be outdoors and still have a roof over your head – the KömaTerra SCALA PERGOLA system makes personal garden dreams come true. These roofing systems made of powder-coated aluminium fit in any environment, and their manually operated roof slats can be repositioned in just a matter of seconds. This makes it very easy to control sunlight transmission, shade and protection from rain as need be. The system is available in 11 variants. And the colour selection also leaves no wish unanswered: 20 standard and 300 additional RAL colours are available – choose once, never paint again.



Slats closed
Protection from rain and sun



Slats 90° open
Enjoy air and sunlight naturally



Slats 130° open
Divert sunlight to control the temperature



Slats 45° open
Shade and ventilation in case of intense sunshine

LockStar™ Revolutionises Window and Door Security

Fresh from Fensterbau, Kömmerling's new Lockstar™ handle is a revelation in terms of window and door security, combining the advantages of a mechanical handle locking device with those of an alarm function.

Lockstar™ is a simple solution for securing windows and balcony doors in residential and office buildings and has been developed in order to meet the rising demand for security, not just in the UK, but globally. In developing this product, Kömmerling has paid particular attention to high-quality construction and maximal functional reliability.

With the handle in locking position, the innovative Lockstar sensor system monitors any mechanical effects relative to the window, glazing and fittings. That makes a separate glass breakage sensor unnecessary and the less-than-attractive adhesive magnet a thing of the past.

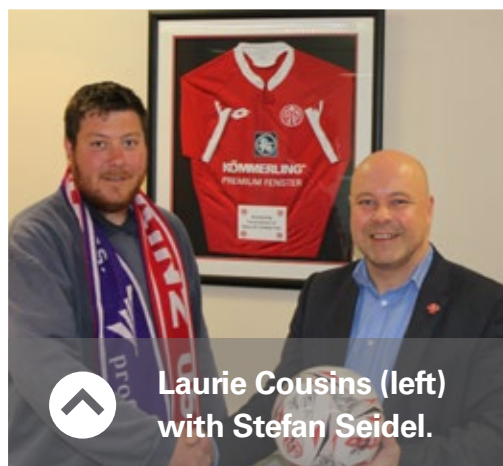
Integrated LEDs display discreetly but clearly and the system also works when the window is tilted open, another unique product feature. The handle is simple to install, requires no electronic calibration and is designed for left or right hand opening tilt and turn windows and can be retrofitted to nearly all European systems.

There are a large number of different handle designs, including a flush fitting option in to the window sash, along with three surface finishes as part of a broad product offering. Lockstar™ will also be launched for the lift and slide PremiDoor 76 and 88 systems, with the potential for future developments in smart home standards in the form of temperature and humidity sensors.

Kevin Warner, head of sales and marketing of Kömmerling commented: 'Lockstar™ is yet another example of product innovation from our research and development facility in Germany and received considerable interest at Fensterbau. In time we hope to be able to bring this technology to the UK for security conscious consumers and even for building specifiers and architects.'



Lockstar™, our first foray into window hardware.



Spot The Ball Competition

Following many entries to the Spot The Ball competition we ran in the last issue of **Kömmerling News**, **Paul McCarthy of Profile Systems** proved to be the lucky winner.

He accompanied Kevin Warner, head of sales and marketing to the final match of the season at the Colface Arena in a showdown as fifth-placed Mainz faced off against sixth place Hertha BSC. Despite the goalless scoreline, it was a match full of entertainment and passion as Mainz secured a sixth-placed finish, securing their ticket for the Europa League group stage.

The runners up in the Spot The Ball competition who won a signed football, were Matt Kelly from Bill Butters Windows and our very own Laurie Cousins from our Fradley Park warehouse.

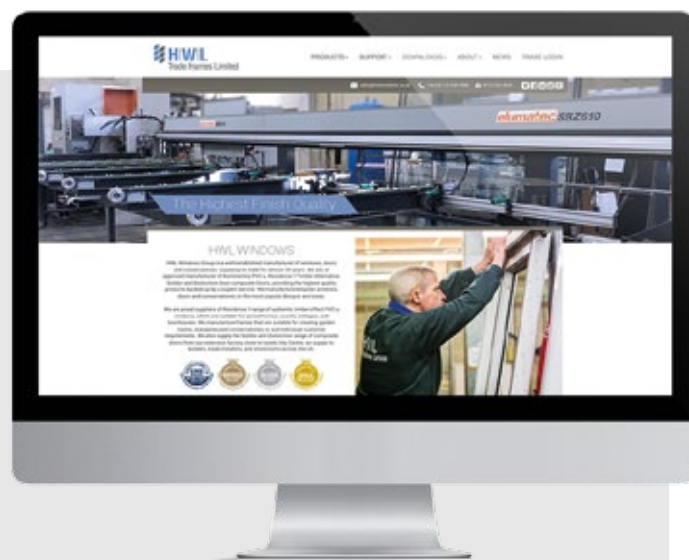
New Online Presence For HWL

Leeds-based Kömmerling manufacturer, HWL Trade Frames, has just launched a new, content rich website at www.hwlwindows.co.uk that includes product downloads and a dedicated and secure Trade Login area among other key features.

This new and fully responsive website is designed with both existing and new customers in mind and has been developed to be a complete information portal for everything about the company, from their product range to the key people within the business. The latest social

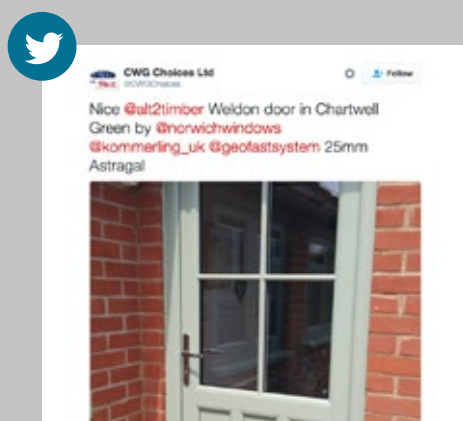
media links including Facebook, LinkedIn, Pinterest and Twitter are also included as the company looks to broaden its reach, as will the new YouTube channel.

The website will be very much a living entity with additional content adding on a monthly basis, most recently a comprehensive list of certifications for all products. Improving communications further, the Trade Login section includes the ability to order brochures, download order forms and there's even a live chat facility. In time this dedicated area for customers will be developed to incorporate a marketing hub with a complete image library.



HWL's new content rich website.

The Best Of Social Media...



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