



## Products, Anniversaries and a Fensterbau Festival

**This extended newsletter not only presents information about our new outward opening System 76 platform which includes the flush sash, fully reversible and casement window, but it also introduces a new member of the sales team, celebrates the 40th anniversary of Profile Systems and provides a picture gallery from the Fensterbau show.**

System 76 is just a matter of a few months away from formal launch with a number of our fabricators already geared up in anticipation of what we believe is a defining moment for the UK window and door systems market. It's also part of a European wide investment of 20 million in tooling alone for this new platform as a next generation window and door platform.

The flush, fully reversible and casement variants, offers unrivalled energy efficiency, harnesses an optional centre seal for better performance, particularly in exposed locations for a flush sash, along with the renowned quality of German extruded profiles from KÖMMERLING. With some window and door systems still reliant on 3 and 4 chambered systems, the additional chambers and profile shapes in System 76 take profile design to a new level, while we'll also be launching some new exciting foiled finishes.

While our focus is on the launch of System 76 our 70mm platforms remain part of our development programme and the C70 and O70 Gold window and door systems have been reengineered to achieve a  $U_w$ -value of just 1.2 W/(m<sup>2</sup>k). They remain the benchmark for product performance in the UK with many fabricators and installers remaining staunchly loyal to the platform.

We are also delighted to introduce a new area manager for the South, Jason Scrivens and we put him In The Chair for interview on page two and find out more about his career as a footballer and now DJ! Also on page 2 is a celebration with Profile Systems of their 40th anniversary celebrated in style at the races, that also makes it 21 years with KÖMMERLING, another business milestone.

The back page is devoted to some of the imagery captured at the recent Fensterbau exhibition in March at Nuremberg, Germany, which achieved record visitor numbers this year of over 110,000 from 123 countries, with a combined total of 1,329 stands. It was great to see a number of customers on the stand enjoying great KÖMMERLING and profine hospitality as is our way.

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# In The Chair

Jason Scrivens  
Area Manager, KÖMMERLING.

## So Jason, you are relatively new to KÖMMERLING, but what is your background in the industry?

I went straight from school into this industry as a trainee window fabricator at Tradeplas in Stroud and spent around 15 years manufacturing and installing windows throughout the Gloucestershire area, picking up considerable knowledge on best process and practices along the way.

I had the opportunity some years ago to move into sales with a well-respected hardware company and since then have worked for some well-known brands in PVCu frame manufacturer and also at two major systems companies. It may sound like a long journey in getting to KÖMMERLING, but I'm still only 44!

## As Area Manager for the South, what exactly is your role?

KÖMMERLING's viewpoint is that representatives of the company are not just sales-led, but have the experience and know-how to help out in other areas, e.g. manufacturing, business development, product technicalities etc.

I have a broad range of customers in terms of size, geographical location and also those involved in wide-ranging product systems. As a global player, we have access to technically-led systems that can be a little more unusual than typical 70mm systems, which for our customers is a good thing. Ultimately, we're here to help our customers and do what we can to help them realise their business potential.



Jason Scrivens, Area Manager, South

## What do you hope to bring to KÖMMERLING?

I'm looking to bring my knowledge, drive and enthusiasm to the team. Obviously, I have a good industry network of contacts that I want to harness, but nurturing relationships with existing customers is certainly something that's top of my agenda for the immediate future.

## The full System 76 platform is about to be launched in full over the next few months, but what excites you most and why?

Without question the flush sash and within a 76mm platform is not just a small and slimline added section either. It's flush inside and out which makes for a balanced window and takes glazing from 28-44mm, it's also robust enough for large openings, another key USP.

The additional centre seal offers better weathering performance and within the profile design and additional chambers to six, it's also far more energy efficient than a 70mm outward opening window. It's also fully reversible window with the same profiles which will open up further opportunities for us in the commercial sector and Scotland in particular.

## And finally. What do you do in your spare time?

I was a professional footballer and my kids are hopefully following my footsteps which takes most of my Saturdays, and with 5 boys it's very much a juggling act. I'm also an avid runner, as many will know after running in Stefan Seidel's memory at the London Marathon just a few weeks back, making it three in total and I've also completed the Bournemouth and Brighton Marathons on two occasions, with a PB of 3 hours 50 minutes. I'm between that I'm also a club DJ!

## Getting Flushed

**The new System 76 flush sash system is a high-performance window solution that can be easily adopted for period-inspired properties through traditional hardware, Georgian bars, rich woodgrains and colours, along with the option for mechanical jointing.**

Conversely, by using modern hardware, and harnessing contemporary colours then System 76 flush can offer a modern looking appearance, yet packed with performance credentials.

At 76mm front to back, System 76 offers a 6-chambered solution and impressive levels of thermal insulation, with a  $U_f$ -value of  $1.0 \text{ W}/(\text{m}^2\text{K})$  with steel reinforcement and in the centre seal variant, with options to include proEnergyTec profiles for Passivhaus applications. Elsewhere in System 76, sound reduction properties as high as 52db have been achieved and independently verified.

There is the option for an additional third seal on the window with a centre seal gasket, making this one of the best weather performing flush sash windows on the market. Glazing options include five different beads accommodating glazing from 28mm to 48mm, with further options from KÖMMERLING's European platform which has benefitted from over 20 million in tooling alone.

A new range of foiled finishes has also been introduced to include stock items of foiled white ash both sides, cream, flat anthracite grey, English Oak, silvered oak, Painswick and quartz grey, with further options to be launched in January, 2018. There are also over 70 further finishes available from the group on a short lead-time.

Whether contemporary or traditional, System 76 flush is a game changer in terms of outstanding product performance, both period and contemporary inspired features and as a new post 70mm window platform.



System 76 flush sash in Painswick.



System 76 flush sash cross section.

## And there's a Fully Reversible Too!

**Profile Systems are celebrating their 40th anniversary as a business, during which time the company has grown to be one of the most trusted and respected profile suppliers in Ireland and have been a KÖMMERLING partner for the last 21 years.**

The System 76 fully reversible variant is packed with features and shares the same glazing beads and sightlines as the flush sash window. This means that the fire escape windows on upper floors have the same symmetry as the outward opening flush casement windows on the ground floor.

The capabilities for the fully reversible include unrivalled U-values that are also shared with the tilt and turn variant, both with impressive commercial application opportunities where outstanding product performance is critical. Both double and triple glazed units can be easily accommodated and have been designed in right from the outset.

The new palette of exciting woodgrains and colours will also be part of the new fully reversible window system.



System 76 fully reversible



## A U-Value of 1.2 for C70 and O70 Gold

**Despite the imminent launch of the outward opening System 76, we continue to invest in the 70mm platform and now our C70 and O70 Gold window and door system has been re-engineered to achieve a  $U_w$ -value of just  $1.2 \text{ W}/(\text{m}^2\text{k})$ .**

With many other 70mm systems only achieving a  $U_w$ -value of  $1.4 \text{ W}/(\text{m}^2\text{k})$  at best, this development by KÖMMERLING will be a major plus for our network of trade manufacturers and installers, particularly those in Scotland. Building specifiers can also issue the requirements for better U-values with increased confidence in proven, technically-led 70mm window and door systems.

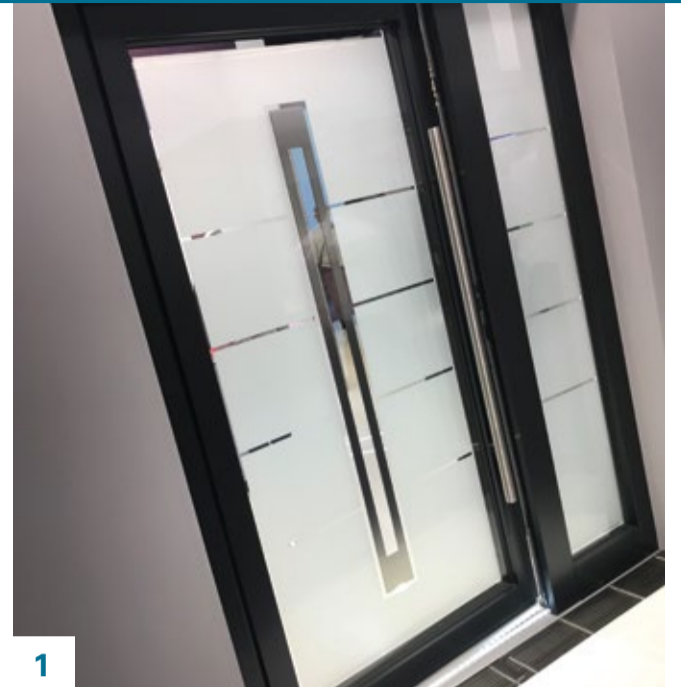
The accomplishment of a  $U_w$ -value of  $1.2 \text{ W}/(\text{m}^2\text{k})$  with the 5-chambered C70 and O70 Gold systems, was achieved on windows that were fully reinforced in the frame, sash and mullion. The glass specification was for a 28mm IGU, 90% argon filled comprising of Planiclear, Planitherm One and Swisspacer Ultimate spacer bar. The same window configuration also successfully achieved PAS 24 certification.

C70 Gold now achieves a  $U_w$ -value of  $1.2 \text{ W}/(\text{m}^2\text{k})$ .

# Fensterbau in Pictures



Visitors from the Far East were greeted by Dr Peter Mrosik, owner and CEO of profine Group.



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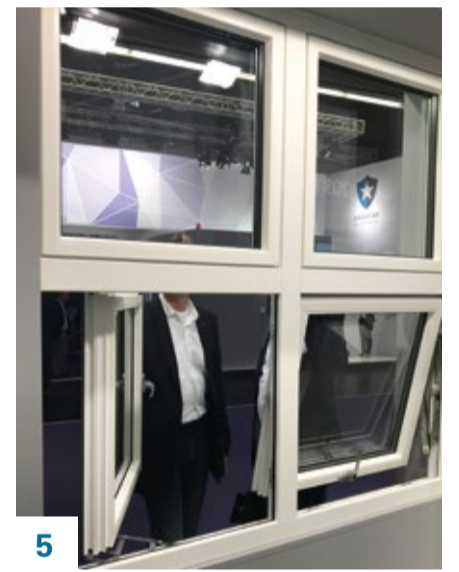
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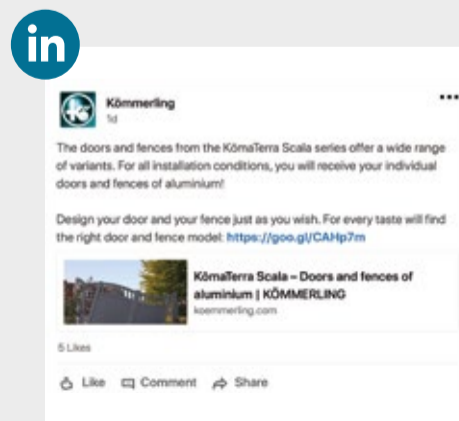
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- 1 System 76 entrance door with AluClip and flush threshold system.
- 2 PremiDoor 76 with the new metallic proCoverTec finish.
- 3 New System 76 AluClip Zero residential door with floating panel.
- 4 The new flush sash/fully reversible System 76 window previewed for the first time.
- 5 And flush on the inside too!
- 6 From dawn till dusk, the profine stand was packed!



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## The Best Of Social Media...



Keep up to date.

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